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|  | **JOB AND ROLE DESCRIPTION** |

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| **Position name**  | **Remote Sales Representative** | **Company** | Triple Clear Water Solutions |
| **Job purpose**  | We are in search of a highly bilingual (English Spanish) and dynamic tele-sales professional to drive our business expansion efforts in the USA. This role involves virtual sales activities, primarily through telephone and email communications, targeting hotels and restaurants to promote our state-of-the-art filtration systems. The focus will be on engaging prestigious hotels brands, among others, leveraging our status as the brand standard to secure new partnerships. |

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| **REQUIRED QUALIFICATIONS** |
| **Education** |
| * College Diploma: Administrative Management, Marketing or Sales.
* Desirable Master
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| **Training or Expertise/ Experience** |
| * +3 years of customer service and Sales Experience for US based companies
* Proven experience in tele-sales or a similar sales role, with a track record of achieving sales targets.
* CRM systems knowledge
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| **JOB FUNCTIONS** |
| * Conduct tele-sales activities, including calls and emails, to promote our filtration systems to hotels and restaurants, with a significant focus on Marriott hotels.
* Utilize the internet and other resources to identify potential business and individual customers for our products.
* Communicate effectively with maintenance personnel and decision-makers at target establishments, many of whom are Spanish-speaking, requiring fluency in both Spanish and English.
* Operate as a self-starter, demonstrating discipline in conducting the required volume of daily outreach to drive sales pipeline growth.
* Maintain meticulous records of sales activities, customer interactions, and follow-up commitments in our CRM system.
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| **REQUIRED SKILLS** |
| * Strong bilingual proficiency in English and Spanish, with exceptional English communication skills and minimal accent.
* Proven experience in tele-sales or a similar sales role, with a track record of achieving sales targets.
* Resourcefulness in identifying and reaching out to potential customers via the internet and other means.
* Self-motivated with the ability to work remotely and maintain productivity without direct supervision.
* Familiarity with CRM systems and diligent in documenting sales activities and customer interactions.
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| **WAGE COMPENSATION** |
| **Compensation:** $1,300 USD Monthly**Schedule: Monday to Friday: 9:00 AM – 6:00 PM (Eastern Standard Time)**However, as an exempt employee, you may be required to work beyond these hours from time to time to fulfill your responsibilities as may be necessary.**Internet and computer must be covered by the employee** |